

Collect more of the revenue you've earned.

Revenue cycle expertise built around your specialty.
Powered by AI and analytics. Delivered with white-glove service.

REVENUE CYCLE MANAGEMENT FOR FACILITY-BASED PHYSICIANS

Ventra Health helps facility-based physician groups, hospitals, and health systems identify revenue at risk, improve reimbursement, and understand what drives collections.

Payer payments can fall short of expectations. Documentation gaps can affect reimbursement. Enrollment delays can hold up billing. When collections change, leaders need to understand why—and what to do next.

Expertise in Your Specialty

Ventra has AI-powered, data-driven RCM services that maximize revenue for facility-based practices. With 40+ years of experience, a white-glove service model, and a team of specialized coders with deep expertise in modifiers and professional and technical-component billing, we deliver highly compliant and accurate coding results.

ANESTHESIA

Specialty coding and reimbursement expertise for a complex regulatory and operating environment.

EMERGENCY MEDICINE

Documentation and coding expertise focused on appropriate reimbursement and collections per visit.

HOSPITAL MEDICINE

Encounter reconciliation and coding support to help capture the care your clinicians deliver.

RADIOLOGY

Expertise in complex coding, modifiers, and professional and technical component billing.

Results That Matter to Your Business

8.1%

IMPROVEMENT IN YOY
INSURANCE COLLECTIONS

More revenue collected

11 days

REDUCTION IN YOY TIME
TO RESOLVE ACCOUNTS

Faster account resolution

98%

CODING ACCURACY FOR
CLIENTS NATIONALLY

Confidence in coding quality

Results vary by client and specialty; these figures are not a forecast or guarantee.

What This Means for Your Practice

1 Close the gap on avoidable revenue loss

Specialty coding, denial management, and payer strategy help address avoidable revenue loss. Focus improvement efforts on the reimbursement opportunities that matter.

2 Understand what is changing and why

Analytics and performance surveillance bring payer trends, collections, and aged receivables into view. Distinguish emerging issues from normal variation and prioritize action.

3 Get hands-on expertise and support

A dedicated Client Success team helps interpret performance, surface risks, and address revenue cycle priorities. Work with people who understand your specialty and your business.

How We Help Protect & Improve Your Revenue

1 Coding and Billing

Specialty coding, claims submission, denial management, and follow-up on unpaid accounts help convert documented care into appropriate reimbursement. Coding reviews support accuracy and compliance.

2 vCision™ AI and vSight™ analytics

vCision™ AI and automation help identify denial risks and improvement opportunities. vSight™ dashboards and performance surveillance connect revenue trends to the priorities your team needs to address.

3 Payer Strategy and Contracting

Payer expertise and rate and term data support reimbursement strategy and contract negotiations. Build a more informed view of payer performance and opportunities to strengthen your position.

4 Provider Education

Coding and documentation experts help clinicians address gaps at the source. Education supports accurate charge capture, appropriate reimbursement, and fewer audit challenges as requirements evolve.

5 Patient Responsibility

Insurance identification, patient billing, and collection workflows support a clearer payment experience. Help patients understand their financial responsibility while supporting your practice's collection efforts.

6 Provider Enrollment

Payer submissions, revalidations, and enrollment status tracking help providers stay eligible to bill. Address enrollment requirements that can otherwise create avoidable billing delays and revenue risk.

The Expertise and Support Behind Your Results

Improving revenue performance takes accurate execution across the revenue cycle and people who help you understand the results. Ventra brings specialty services, technology, and dedicated support together around your organization's priorities.

White-Glove Service That Connects Insight to Action

Our dedicated Client Success team combines specialty knowledge with proactive, hands-on support. Performance reviews and analytics help identify changes, frame priorities, and guide next steps. Client Success, project management, and technical resources support onboarding and cash flow continuity.

Measure What Matters

Net cash collection

Cash per unit

Days in A/R

A/R greater than 120 days

Insurance net collection rate

Standalone Solutions

Coding Only

AAPC-certified coders deliver accurate, compliant charge-capture for complex specialties—supported by chart reviews, provider education, regulatory guidance, quick turnaround, consistent quality, and **98% coding accuracy rate**.

Provider Enrollment Only

For organizations that don't work with Ventra for RCM, our enrollment specialists manage submissions, revalidations, and payer requirements as a standalone solution — keeping providers current and eligible to bill.



We're Here to Help

Connect with a team member at Sales@VentraHealth.com.