

HOSPITAL MEDICINE

RCM & Billing Services for Hospital Medicine

AI-powered solutions and white-glove service to maximize revenue

Revenue retention in hospital medicine is about reconciliation and data. Billing and coding are table stakes. You need a revenue cycle management partner who proactively hunts for every billable service, captures easily overlooked procedure charges, and provides ongoing analysis to improve physician documentation.

THE VENTRA HEALTH ADVANTAGE

40

YEARS EXPERIENCE

16K

CLAIMS PROCESSED / DAY

3,700

HOSPITALISTS

98%

CODING ACCURACY

Ventra's Strategic Approach

With Ventra, your practice has an end-to-end revenue cycle management partner that is fully invested in your performance. Our teams are dedicated experts in hospital medicine RCM. They leverage industry-leading technology, delivering analysis and data insights that accelerate reimbursement, improve revenue, and even inform clinical pathways and patient-care protocols.

We work with private practices, hospitals, and health systems to deliver transparent, AI-enabled RCM solutions that solve the most complex revenue and reimbursement challenges.



**How We
Deliver**

vCision™ AI & Automation

Agentic AI and automation leverage Ventra's curated data to target high-impact opportunities across the revenue cycle.

Client Onboarding Process

Dedicated client success, project management, and technical resources ensure we can scale quickly and minimize disruptions to cash flow.

Enterprise Service Delivery

Our global service delivery teams are Ventra employees, which gives us greater control over scale, quality, and outcomes.

Provider Enrollment

Our technology-enabled solution tracks and manages enrollment status through submission, revalidation, and the claims process. Ventra is one of the only RCM companies to fully integrate provider enrollment into the revenue cycle.

Patient Responsibility

Ventra's customized, data-driven approach improves the payment experience for patients and delivers consistent collections for your practice.



How We Optimize

White-Glove Service

Client Success team members are hands-on, highly analytical partners who deliver high-touch, proactive support based on data insights.

Performance Surveillance Team

Our dedicated team of data scientists monitors your metrics 24x7x365 and mitigates issues before they impact your performance.

Provider Education

Coding and documentation experts educate your physicians to improve coding accuracy, reduce audit challenges, and increase revenue.

Payer Strategy & Contracting

We leverage strong payer relationships and our vast database of rates and terms to build data-driven support for reimbursement strategy and contract negotiations.



How We Measure

vSight™ Data & Analytics

Ventra's powerful platform provides actionable insights into your practice's health and performance. Metrics are updated daily so you never work with stale data.

Core Service Metrics

We track and measure five core metrics that tell a complete story of your revenue health and provide actionable insights for mitigation and improvement. Our RCM and data experts help you use them proactively.



I have colleagues working with other revenue cycle partners who only see what comes in a report once a month. I call my Ventra Client Success team anytime—day, night, or weekend.

—Ruddy Valdes, DO, President, Small Hospital Innovations

Who We Are

Ventra Health is a leading business solutions provider for facility-based physicians in anesthesia, emergency medicine, hospital medicine, and radiology. We combine deep revenue cycle management expertise with white-glove service and transparent, AI-powered solutions — solving complex revenue and reimbursement challenges so clinicians can focus on patient care.

As one of the nation's most advanced technology-enabled RCM providers, Ventra delivers industry-leading technology, data and analytics, provider education, provider enrollment, and payer strategy and contracting.



We're Here to Help

Have a question or want to talk with a member of our Hospital Medicine team? Connect with a team member at Sales@VentraHealth.com.