

Provider Enrollment

AN INTEGRATED SOLUTION FROM SUBMISSION AND REVALIDATION THROUGH CLAIMS

Enrollment delays are costly. One day of delayed enrollment can cost a group up to \$5,000 and months of uncompensated care¹. A provider with five locations and 20+ payers may require over 100 applications, plus renewals, revalidations, and attestations up to three times annually per payer. Each payer requires about an hour of work per provider before follow-ups or corrections, with complexity rising for multi-location groups.



\$5K

LOST REVENUE

A one-day onboarding delay can cost a group up to \$5,000 and months of uncompensated care¹.



100+

HIGH VOLUME

One provider with 5 locations and 20+ payers can generate 100+ applications.



3x/yr

ONGOING MAINTENANCE

Enrollment doesn't stop at approval, it requires renewals, revalidations, attestations—often 3x per year, per payer.



1 hr

SIGNIFICANT TIME INVESTMENT

Expect one hour per provider, per payer - before follow-ups or corrections.



∞

EXTRAORDINARY COMPLEXITY

Grows exponentially more complex for multi-location providers.

An Ongoing Process, Not a One-Time Step

Provider Enrollment is the formal payer registration process that enables providers and groups to be reimbursed for services they provide to patients. Most providers and vendors treat it as a pre-RCM activity – a box to check before revenue cycle work begins. We recognize it for what it actually is: an ongoing process with significant, long-term, and frequently underestimated RCM impact.

Ventra Is Your Partner Across the Enrollment Journey

Ventra's integrated solution tracks and manages enrollment status through submission, revalidation, and the claims process. Managed by our team of provider enrollment experts who have deep experience across state, federal, and commercial plans, our platform:

- ▶ Manages enrollments and revalidations to keep providers current and eligible to bill
- ▶ Tracks and resolves enrollment holds to reduce denials and speed cash flow
- ▶ Delivers at scale regardless of location or payer mix

Two Ways to Work with Us

INTEGRATED

vEnrollment™

The platform fully integrates provider enrollment into our end-to-end revenue cycle services, reducing revenue risk and accelerating speed to value.

STAND-ALONE

Provider Enrollment Point Solution

For organizations that do not currently work with Ventra for RCM, our enrollment services are available as a stand-alone point solution.

¹ <https://www.techtarget.com/revcyclemanagement/news/366637591/Half-of-providers-report-revenue-losses-from-credentialing-delays>

The Ventra Health Difference



People

While many RCM companies outsource their inventory to other companies or use global Business Process Outsourcers (BPOs), our team members are Ventra employees with deep enrollment expertise and longstanding relationships with payers. We maintain full control over training, service transparency, and quality assurance.



Process

Guided by Ventra's white-glove promise, we work closely with clients to customize our services to fit their unique needs. We partner with your internal teams to educate them on the enrollment process, share data, keep them informed about payer regulatory changes, and manage all the moving parts so they can focus on clinical care.



Technology

Ventra teams leverage agentic AI and automation solutions on our vCisionTM revenue intelligence platform to optimize and accelerate service delivery. Our workflows track and manage enrollments and periodic revalidations to ensure providers remain current and eligible to bill. We actively manage enrollment holds and releases to reduce denials and accelerate speed to cash.



Data

Curated data from our powerful data & analytics platform, vSightTM drives strategic enrollment decisions for end-to-end RCM optimization. We tie revenue risk to enrollment inventory to provide visibility and present a full picture of activity and impact.

“Most organizations don't acknowledge that provider enrollment is part of the revenue cycle. If it doesn't have a place in the revenue cycle, you're going to lose money.”

—Jessica Carden, Senior Director, Provider Enrollment

Who We Are

Ventra Health is a leading business solutions provider for facility-based physicians in anesthesia, emergency medicine, hospital medicine, and radiology. We combine deep revenue cycle management expertise with white-glove service and transparent, AI-powered solutions — solving complex revenue and reimbursement challenges so clinicians can focus on patient care.

As one of the nation's most advanced technology-enabled RCM providers, Ventra delivers industry-leading technology, data and analytics, provider education, provider enrollment, and payer strategy and contracting.



We're Here to Help

Connect with a team member at Sales@VentraHealth.com.